

## Mission Statement

To promote insurance education;

To support the professional advancement of our members;

To cultivate leadership within the association;

To strengthen loyalty to the insurance industry;

To promote membership.

## 2015-2016 Officers

**President:** Carol McManus, CISR, CRIS, CLP, CIIP  
SipMembership@gmail.com

**Vice-President:** Sue Wilhelm

**Secretary:** Danielle Olson

**Treasurer:** Debbie Reynolds

**Board members:**

Paulette Braga CPCU, CIC, AIM, CIIP

Teri McCoy AINS, API, CIIP

Shirley Kirkland CPIW

Brenda Meadows CPCU, AIT, CPIW, AAI

Lynn Wright C{IW, ACSR

Visit our website  
[www.suncoastinspro.com](http://www.suncoastinspro.com)



For membership information,  
contact Carol McManus  
[sipmembership@gmail.com](mailto:sipmembership@gmail.com)



[www.internationalinsuranceprofessionals.org](http://www.internationalinsuranceprofessionals.org)



*Serving Sarasota  
and Manatee  
Counties*

*Belonging  
is  
Good  
Business*



International Association  
of Insurance Professionals



### Who we are

Originally called Sarasota Insurance Women (SIW), our association was formed in 1980 by a small group of local women seeking to improve their educational opportunities and build leadership skills.

In the early 90s, men were invited to join, and we changed our name in 2007 to more accurately reflect our membership profile and policies.

An affiliate of the International Association of Insurance Professionals (IAIP), our membership has grown considerably to nearly 40 men and women who are constantly striving to keep up with the ever-changing insurance marketplace.

### What we Do

#### *Networking and Education*

Held on the first Thursday of each month, a typical meeting lasts for approximately 30 minutes, followed by dinner and a guest speaker. Guests speak on a variety of timely and relevant topics.

Approximately four times per year, a free 2-hour Continuing Education class is held in place of the regular meeting. Additional classes are offered at a reduced cost for members.

SIP members may also attend IAIP State, Regional, and National meetings.

#### *FUNdraisers*

Golf outings, luncheons, poinsettia sales, casino night, a cruise on LeBarge, and a Christmas light tour on the Sarasota Trolley are just a few of the fun things we've done in recent years. Many of these activities also raised money for our various service programs.

#### *Service to the Community*

Each year, SIP awards a college scholarship to a graduating Sarasota/Manatee county high school senior. We've adopted a needy family for the holidays; delivered gifts to the elderly; donated food, supplies, and money to the Wildlife Center of Venice; and collected books to replenish school libraries devastated by Hurricane Katrina.

### Member Benefits

#### *Personal and Professional Development*

IAIP offers a wide variety of educational programs to support your personal and professional growth:

- Continuing Education classes
- Discounts on WebCE, AICPCU/IIA courses, and other educational materials
- Online, classroom, and self-study courses designed to improve communication, leadership, and sales skills, as well as industry- and career-related programs on risk management, underwriting, cyber crime, ethics, and time management.
- Professional designations, including the IAIP Certified Insurance Industry Professional (CIIP)
- Scholarship opportunities for other professional designation courses
- College scholarship opportunities for members working on a degree in risk management or actuarial science
- A variety of classes offered at the state, regional, and national council meetings.

For more information about the educational opportunities available, visit IAIP's website:  
[www.internationalinsuranceprofessionals.org](http://www.internationalinsuranceprofessionals.org)



#### *Career Connections and Networking*

Whether you are looking for a new job or a new employee, your contacts at SIP/IAIP provide a network of resources to aid you in your search.

IAIP also has an online Career Center, where you can post your resume and browse the available jobs.

#### *Friendship and Fellowship*

Meet and develop lasting friendships with other people in your line of work.

### Membership Eligibility

Membership is open to anyone employed in the insurance &/or risk management industries, and to those who provide insurance-related products &/or services, such as insurance educators, auto body &/or glass specialists, home inspectors, and repair/restoration contractors.

**For more information, contact:**

**Carol McManus**

**[SIPmembership@gmail.com](mailto:SIPmembership@gmail.com)**

**Visit our website:**

**[www.suncoastinspro.com](http://www.suncoastinspro.com)**